

### Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$84,086,963	\$99,696,516	-15.66%
Avg Sold Price	\$512,725	\$563,257	-8.97%
Median Sold Price	\$443,050	\$500,000	-11.39%
Units Sold	164	177	-7.34%
Avg Days on Market	65	68	-4.41%
Avg List Price for Solds	\$523,743	\$575,284	-8.96%
Avg SP to OLP Ratio	95.8%	95.6%	0.25%
Ratio of Avg SP to Avg OLP	95.6%	95.5%	0.14%
Attached Avg Sold Price	\$377,213	\$439,999	-14.27%
Detached Avg Sold Price	\$708,915	\$760,833	-6.82%
Attached Units Sold	97	109	-11.01%
Detached Units Sold	67	68	-1.47%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	592	653	-9.34%
New Listings	201	224	-10.27%
New Under Contracts	42	81	-48.15%
New Contingents	108	131	-17.56%
New Pendings	150	212	-29.25%
Total Pendings	249	301	-17.28%

### Financing (Sold)

Assumption	0
Cash	24
Conventional	86
FHA	26
Other	3
Owner	0
VA	25

### Days on Market (Sold)

0	7
1 to 10	30
11 to 20	21
21 to 30	14
31 to 60	29
61 to 90	22
91 to 120	16
121 to 180	12
181 to 360	11
361 to 720	1
721+	1

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	1
\$50K to \$99,999	0	0	0	0	0	0	3	0	0	8
\$100K to \$149,999	0	0	0	0	0	0	8	0	0	5
\$150K to \$199,999	0	0	0	0	0	0	4	0	0	15
\$200K to \$299,999	1	2	0	0	1	0	14	1	6	73
\$300K to \$399,999	1	1	0	1	0	0	24	6	6	86
\$400K to \$499,999	2	1	5	0	3	1	22	20	13	45
\$500K to \$599,999	2	2	7	0	1	0	5	39	3	29
\$600K to \$799,999	0	0	9	1	13	0	5	47	18	26
\$800K to \$999,999	0	0	6	0	8	0	1	29	3	7
\$1M to \$2,499,999	0	0	1	1	7	1	0	75	4	16
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	2	2
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
<b>Total</b>	<b>6</b>	<b>6</b>	<b>28</b>	<b>3</b>	<b>33</b>	<b>2</b>	<b>86</b>	<b>224</b>	<b>55</b>	<b>313</b>
Avg Sold Price	\$425,783	\$394,283	\$655,281	\$699,000	\$805,902	\$743,500	\$356,278			
Prev Year - Avg Sold Price	\$560,000	\$454,330	\$585,235	\$644,241	\$878,317	\$869,500	\$393,387			
Avg Sold % Change	-23.97%	-13.22%	11.97%	8.50%	-8.24%	-14.49%	-9.43%			
Prev Year - # of Solds	3	6	24	15	41	2	86			

### Active Detail